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**Director, Business Development  
University Community Health  
Tampa, FL**

University Community Health, located in Tampa, FL is seeking a dynamic and innovative healthcare pacesetter to lead the sales strategy for the five hospital UCH system. The ideal candidate will have knowledge and experience in health care sales and management and a demonstrated track record for leading a sales team that builds effective working relationships with physicians and care managers.

A Bachelor's Degree in business administration, health care administration or marketing is required with a minimum of 5 years of experience in health care sales management, with preferably 3 of those years in hospital sales management. Qualified candidates should be self-motivated and self-directed, with excellent interpersonal skills, strong oral and written communication skills, an innate customer service orientation, the expertise to motivate and inspire a team, and the ability to think strategically while identifying and setting priorities. A competitive salary and benefits package and incentive plan is being offered.

Catherine Baumgardner, CHG, is leading the recruitment effort for University Community Health. She is handling inquiries and receiving resumes for the opportunity. She may be reached at [cbaumgardner@corporatehealthgroup.com](mailto:cbaumgardner@corporatehealthgroup.com), by telephone 888-334-2500, ext. 260, or fax 717-285-3741.